

WB-46 MULTIPLE COUNTER-PROPOSAL

1 A Multiple Counter-Proposal is being made by Seller to one or more other prospective buyers. The terms of this
2 Multiple Counter-Proposal may differ from the terms of multiple counter-proposals being submitted to other prospective
3 buyers. This Multiple Counter-Proposal is not binding on Seller or Buyer until Seller's binding acceptance per lines 45-47.
4 Seller or Buyer may withdraw their Multiple Counter-Proposal or accepted Multiple Counter-Proposal, at any time prior to
5 binding acceptance per lines 45-47.

6 The Offer to Purchase dated _____ and signed by Buyer, _____, for
7 purchase of real estate at _____
8 is rejected and the following Multiple Counter-Proposal is made. All terms and conditions remain the same as stated in the
9 Offer to Purchase except the following: [CAUTION: This Multiple Counter-Proposal does not include the terms or
10 conditions in any other counter-offer or multiple counter-proposal unless incorporated by reference.]
11 _____
12 _____
13 _____
14 _____
15 _____
16 _____
17 _____
18 _____
19 _____
20 _____

21 Any warranties, covenants and representations made in this Multiple Counter-Proposal survive the closing of this transaction. This
22 Multiple Counter-Proposal by Seller will expire and be null and void unless a copy of the approved Multiple Counter-Proposal (see
23 lines 31-33) is delivered to Seller in any manner authorized in the Offer to Purchase on or before _____ (Time is of the
24 Essence). This Multiple Counter-Proposal was drafted on _____ by _____
25 _____
Date ▲ Licensee and Firm ▲

26 (x) _____
27 Seller's Signature ▲ Print Name Here ▶ Date ▲

28 (x) _____
29 Seller's Signature ▲ Print Name Here ▶ Date ▲

APPROVAL BY BUYER

31 This Multiple Counter-Proposal by Seller is approved by Buyer. Approval of this Multiple Counter-Proposal is not binding on Buyer
32 or Seller until binding acceptance of this approved Multiple Counter-Proposal by Seller (per lines 45-47) on or before
33 _____ (Time is of the Essence). NOTE: If the above Multiple Counter-Proposal by
34 Seller is not approved by Buyer in its entirety, do not use this form for a counter-offer by Buyer. Instead, submit a Counter-
35 Offer (WB-44) or a new offer to purchase.

36 (x) _____
37 Buyer's Signature ▲ Print Name Here ▶ Date ▲

38 (x) _____
39 Buyer's Signature ▲ Print Name Here ▶ Date ▲

40 This Multiple Counter-Proposal is (rejected) (countered) **STRIKE ONE** (Buyer's Initials) _____
41 This Multiple Counter-Proposal was presented to Buyer by _____
42 _____ on _____, at _____
43 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲

ACCEPTANCE BY SELLER

45 By signing below, Seller accepts Buyer's approved Multiple Counter-Proposal. The terms of this Multiple Counter-Proposal shall be
46 binding on Seller and Buyer if Seller delivers a copy of the accepted Multiple Counter-Proposal to Buyer in any manner authorized
47 in the Offer to Purchase on or before the deadline stated at line 33. NOTE: Seller should not sign below if there is an existing
48 accepted offer unless this Multiple Counter-Proposal provides for a secondary offer.

49 (x) _____ (x) _____
50 Seller's Signature ▲ Date ▲ Seller's Signature ▲ Date ▲

51 The accepted Multiple Counter-Proposal was presented to Seller by _____
52 _____ on _____, at _____
53 Licensee and Firm ▲ Date ▲ a.m./p.m. ▲